



PRESENTATION
OF 2024 HALF-YEAR RESULTS

#### DISCLAIMER

Statements contained in this document, particularly those concerning forecasts on future M6 Group performance, are forward-looking statements that are potentially subject to various risks and uncertainties.

Any reference to M6 Group past performance should not be interpreted as an indicator of future performance.

The content of this document must not be considered as an offer document nor as a solicitation to buy or sell M6 Group shares.

The information, tables and financial statements included in this document, especially in the appendices, are currently undergoing audit and are awaiting AMF registration (Universal Registration Document including the Annual Financial Report).





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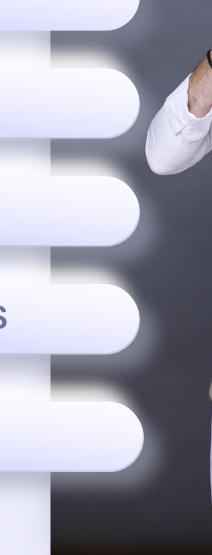
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INTRODUCTION





LAUNCH OF THE M6+ PLATFORM







RECOVERY OF ADVERTISING MARKET

UNCERTAINTY
REGARDING THE POLITICAL
SITUATION IN FRANCE



INVESTMENTS AS PART OF THE STREAMING PLAN ARE IMPACTING GROUP PROFITABILITY

MARGIN FROM RECURRING
OPERATIONS STANDS AT
18.3%



ACQUISITION OF LA BOÎTE AUX ENFANTS, FRENCH LEADER IN KIDS' INDOOR PLAY CENTRES





#### INTRODUCTION

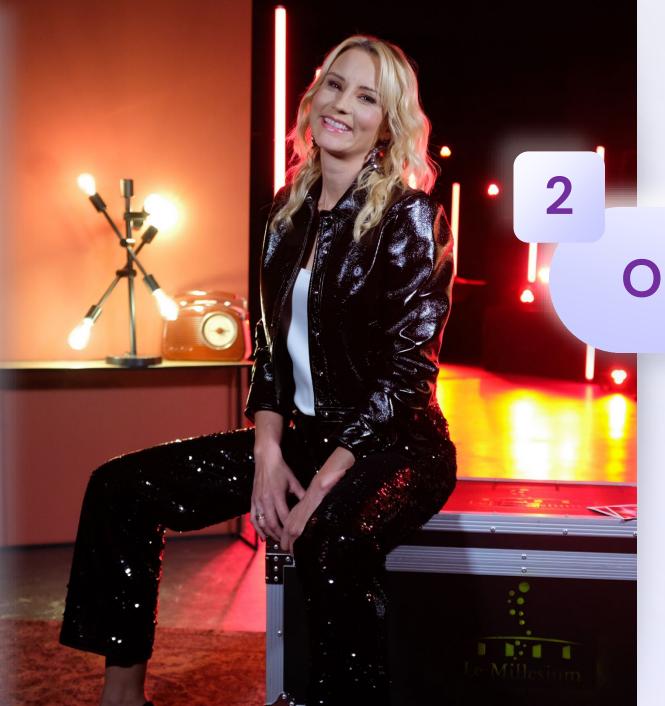
# DRIVEN BY THE RECOVERY OF THE ADVERTISING MARKET AND THE BROADCAST OF EURO 2024 IN JUNE, ADVERTISING REVENUE GREW 4.9% OVER THE HALF-YEAR EBITA IS DOWN, IMPACTED BY INVESTMENTS IN STREAMING AND PROGRAMMES











W9

**6ter** 

6play

**OPERATIONS** 

>>> TELEVISION VIDEO

2



















**OPERATIONS** 

# **TOTAL HOURS** CONSUMED IN H1 2024

5.0 Bn

hours consumed in H1 2024, of which:

4.64 Bn Linear

















6.4%

0.32 Bn

Non-linear





\*Live and pre-recorded via digital recordings





**OPERATIONS** 

>>> LINEAR
TELEVISION
AUDIENCE
RATINGS



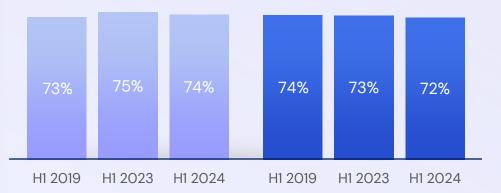
# TELEVISION REMAINS A VERY POWERFUL FORMAT, REACHING ALL FRENCH PEOPLE

Every day, almost ¾ of French people watch TV, including in the commercial target

#### TV coverage in % of the target

(excluding non-branded channels, excluding AIP before 2020, excluding OTT in the home up to 2023 inclusive)

Total audience (TV owners up to 2023 then Whole of France in 2024) 25-49 year olds (TV owners up to 2023 then Whole of France in 2024)



Measurement changed (to cover whole of France) Measurement changed (to cover whole of France)



French people watch TV every day

98%

of French people watch TV every month

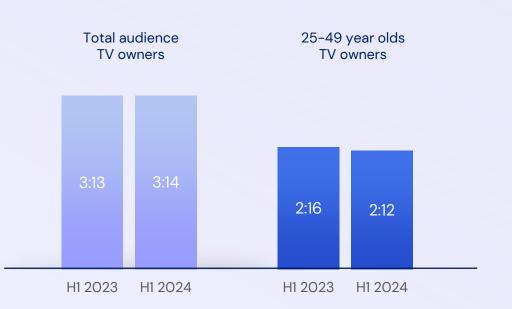


# TV VIEWING TIME IS STABLE AMONGST ALL TV OWNERS (TRADITIONAL MÉDIAMÉTRIE TARGET), CAPITALISING ON THE INTEGRATION OF OTT IN THE HOME

Slight growth with the inclusion of non-TV owners in the measurement

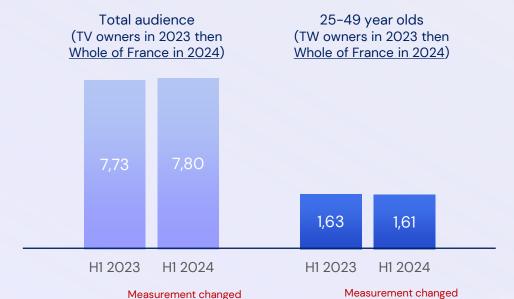
### Individual viewing time for TV channels

(excluding non-branded channels excluding OTT in the home up to 2023 inclusive)



# Average number of viewers (in millions) watching TV at any one time

(excluding non-branded channels outside of OTT in the home up to 2023 inclusive)



(to cover whole of

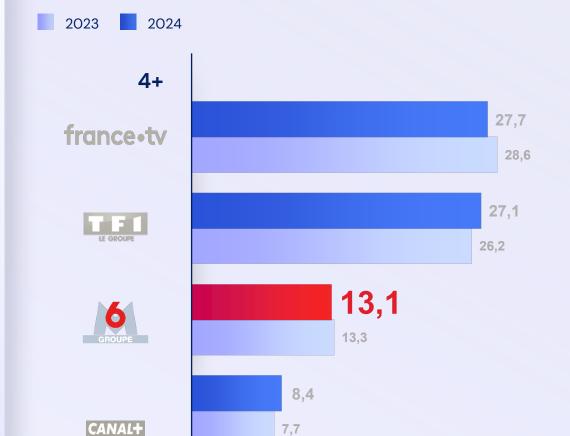
France)

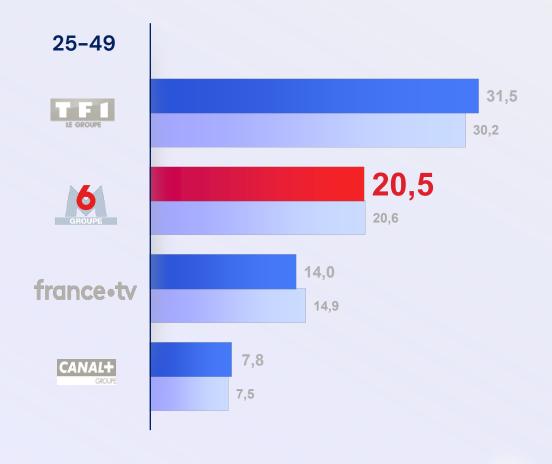


(to cover whole of

France)

## 2<sup>ND</sup> LARGEST GROUP ON THE COMMERCIAL TARGET







Source: Médiamétrie / Médiamat

W9

6ter

# M6 REMAINS THE MOST POPULAR CHANNEL AMONGST FRENCH VIEWERS (1), WITH SUCCESS ACROSS ALL GENRES...

# Entertainment is still very powerful and attracts large audiences



2.8M\* / 29% 25-49

Best season ever <50 2<sup>nd</sup> most viewed serial on catch-up TV



2.9M / 22% 25-49 M6 leader <50



2.6M / 26% 25-49

M6 clear leader <50



30% 15-34 M6 leader <50

#### Film and French drama success



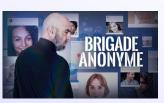
4.1M / 27% 25-49

M6 leader



4.1M / 23% 25-49

M6 clear leader



**4.0M**For the 1st episode

### Magazine shows stood out



2.7M / 22% 25-49 on debut

M6 clear leader <50



2.4M
with the investigation into Leroy Merlin



27% 25-49 with the investigation into overtourism in Paris



## ON M6, EURO 2024 ATTRACTED ALL AUDIENCE TYPES\*



Including...

47<sub>M</sub>

On M6

12.7<sub>M</sub>

for the France vs Portugal quarter final

Peaking at 14.4M during the penalty shoot-out



Best audience figures for M6 in 3 years

87%

of French people watched EURO 2024

100% EURO

Peaking at 3.9M (05/07/24)

serieclub

W9

6ter



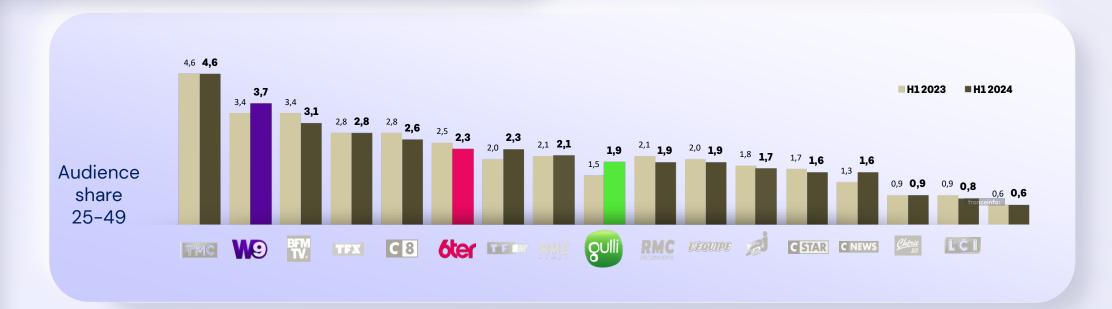
Source: Médiamétrie / Médiamat \* During June-July 2024

#### **OPERATIONS • LINEAR TELEVISION AUDIENCE RATINGS**

# A GOOD START TO THE YEAR FOR OUR DTT CHANNELS, W9 IS STILL THE MOST POPULAR DTT CHANNEL AMONGST FRENCH AUDIENCES\* AND ACHIEVED ITS BEST SIX MONTHS IN 4 YEARS ON THE COMMERCIAL TARGET

## 7.9% audience share (up 0.5pp vs H1 23)

on the commercial target for our free-to-air DTT channels



We











W9

6ter

#### **OPERATIONS • LINEAR TELEVISION AUDIENCE RATINGS**

# A GOOD START TO THE YEAR FOR OUR DTT CHANNELS, W9 IS STILL THE MOST POPULAR DTT CHANNEL AMONGST FRENCH AUDIENCES\* AND ACHIEVED ITS BEST SIX MONTHS IN 4 YEARS ON THE COMMERCIAL TARGET

We

3.7% 25–49 y.o. +0.3pp year-on-year

2<sup>nd</sup> most popular DTT channel for 25-49 y.o. Top DTT channel

on digital

Successful refresh of access primetime



6% 25-49



6% 25-49

Primetime continues to be popular



Most popular primetime on DTT this half-vear



9% 25-49



1.0M



1.1M



O.8M

0.8

2.3% 25-49

Top HD DTT channel



0.9M

9% 25-49



0.8M 6% 25-49



Continued success of LES REINES DE LA ROUTE

Up to 0.8M 5% 25-49



Film remains popular

# STILL THE GOLD STANDARD FOR KIDS' TV, GULLI POSTED STRONG GROWTH WITH ADULT VIEWERS, THE HIGHEST ON THE COMMERCIAL TARGET IN DTT













téva

1.9% 25-49

y.o. +0.4pp year-onyear

Best half-year in 14 years

12.9% 4–10 +2.9pp year-onyear

Most popular kids DTT channel \*

Gulli – top channel nationally for kids before and after school





**21%** 4-10 in the morning

16% 4-10 after school







**35%** 4-10 **37%** 4-10

for new programming for new programming on Wednesdays on Sundays



for the whole family



0.6M





0.5M



25-4

Source: Médiamétrie / Médiamat – consolidated audience figures D+28 up to mid-June

\*Ifop TV channel image indicator / Survey conducted online between 26 March and 5 April 2024 with a representative sample of 2,200 French people aged 15 years and over + a representative sample of 880 children aged 4 to 14

## GOOD FIRST HALF FOR OUR PAY-TV CHANNELS, RECORD SEASON FOR PARIS PREMIÈRE



0.8% 4+ EC +0.1pp year-on-year

**Audience share** record for 4+\*

MOST-WATCHED **PAY TV CHANNEL\*\*** 

12.7M VIEWERS PER MONTH



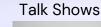
W9

Still a winning trio in primetime



0.3M

Film





Av 0.2M

**Shows** 



1.3% 25-49

The success of TRES **TRES BON continues** at weekends



Up to 4% among 25-49

## 3rd MOST VIEWED PAY **TV CHANNEL\***

BY WOMEN FOR THE 5<sup>TH</sup> **CONSECUTIVE WAVE** 

0.6% WRP<50 EC up 20% wave-on-wave



téva

**NEW ALL TIME** HIGH 4+\*

0.4% amongst 4+ EC up 30% year-on-year **ON-DEMAND RECORD\*** 

up 60% year-on-year

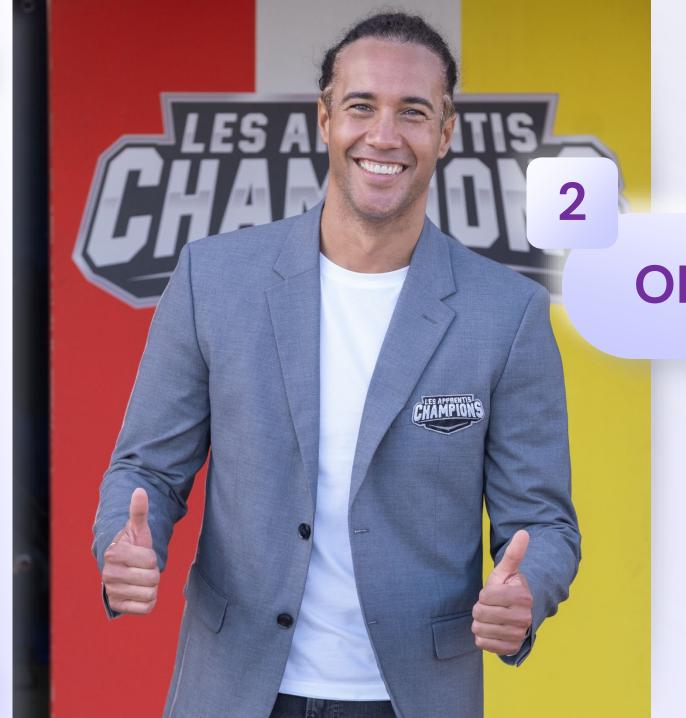






serieclub





**OPERATIONS** 

>>> NON-LINEAR AUDIENCE RATINGS

# A RECORD SIX MONTHS FOR THE GROUP'S PLATFORM, DRIVEN BY THE SUCCESSFUL LAUNCH OF

Change H12023 H12024 Monthly users\* 21.3 +33% 16.1 (millions) MHV Streaming\* 322 262 +23% (millions of hours viewed) 6.5% 5.5% % total MHV +1pp Streaming revenue\*\* 44.3 +39% 31.8 (€ m) 8.4% 6.4% % TV revenue +2pp

HALF-YEAR
RECORD
SINCE
MEASUREMENTS

in daily/monthly coverage

**BEGAN** 

Still the platform with the youngest audience on the market

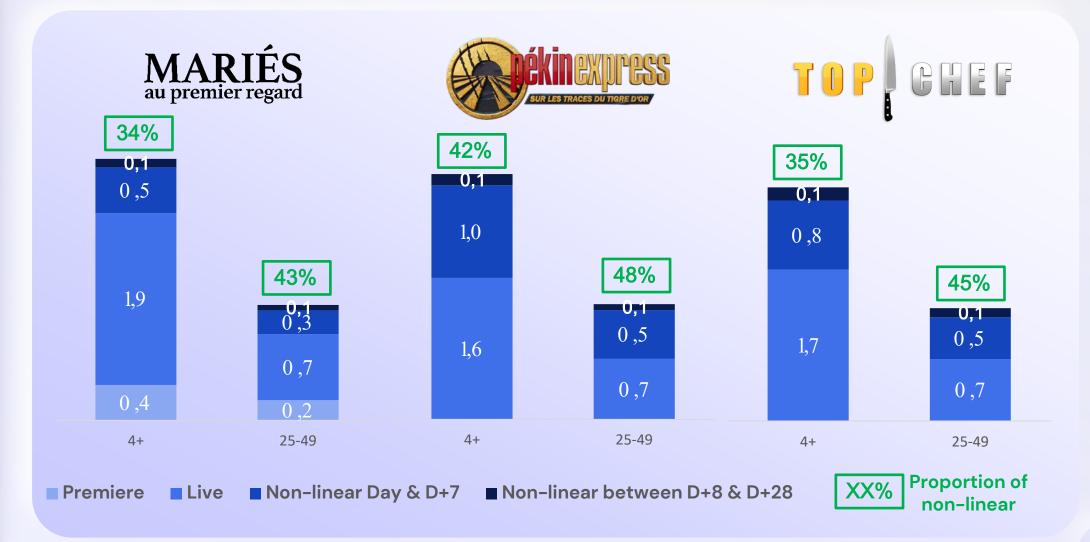
9 years younger than the average of its competitors \*

ME

<sup>\*</sup> Source: Médiamétrie - Médiamat - Base 4+ - excluding myCANAL

<sup>\*\*</sup> Total revenue from digital advertising revenue (AVOD) and SVOD subscription revenue (6playMax/M6+ and GulliMax)

# AMONGST THE UNDER 50s, ALMOST HALF OF VIEWING OF MAJOR RECURRING SERIALS IS NON-LINEAR









>>> RADIO
AUDIENCE
RATINGS







#### **OPERATIONS • RADIO AUDIENCES**

# RADIO CONTINUES TO DOMINATE THE AUDIO SECTOR IN FRANCE



38.5 M daily listeners (-2% vs season 2022-23)



165 mins listening on average (+9 mins)



Radio accounts for

56% of the audio market in France









### M6'S RADIO DIVISION REMAINS THE TOP COMMERCIAL GROUP

## OVER THE 2023-2024 SEASON



16.7% audience share

Top commercial group

#### **SUCCESS OF M6 GROUP MORNING SHOWS**





Top breakfast show for a **commercial radio**More than 2.7 M daily listeners for the breakfast show with Yves Calvi and Amandine Bégot





The only young adult station to attract more than 2 million daily listeners





Bruno on Fun Radio (06:00-12:00)

More than 1.3 M listeners every morning

Longest breakfast show in France







## **GROWTH IN RADIO LISTENING VIA DIGITAL FORMATS**

Contribution of digital formats in overall Radio listening volume in %





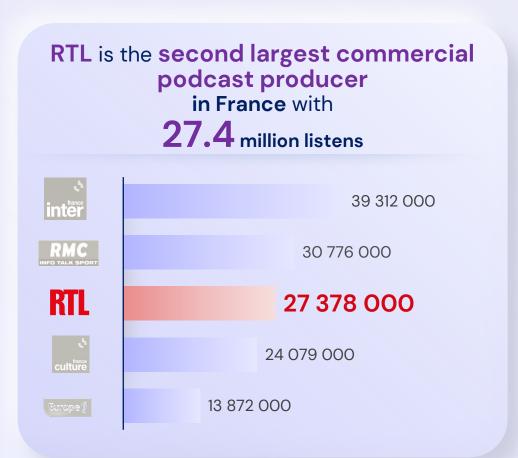






Source: Médiamétrie, Total Radio

# 44% OF INTERNET USERS LISTEN TO M6 RADIO DIVISION PODCASTS EACH MONTH





No. 2 podcast in France with 12.5 million listens





6 RTL podcasts
in the TOP 30
eStat Podcast



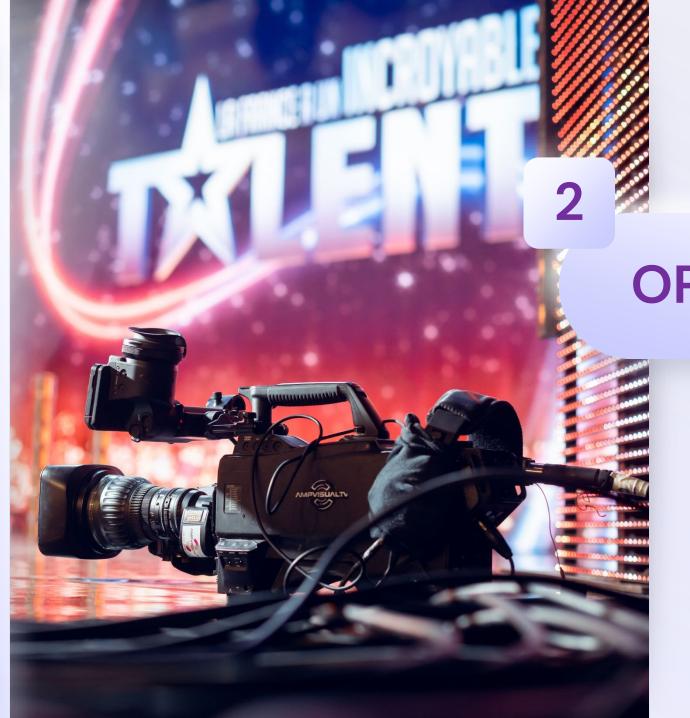




RTL









>>> ADVERTISING MARKET



# GROWTH IN ADVERTISING REVENUE, DRIVEN BY THE RECOVERY IN THE TV ADVERTISING MARKET AND THE BROADCAST OF EURO 2024 IN JUNE; DECLINE IN RADIO ADVERTISING REVENUE











# TV: STRONG GROWTH IN REVENUE, LOWER EBITA DUE TO THE INCREASE IN STREAMING OPEX



+€29.2 M

- Market growth
- Euro 2024

### **Content cost**

+€22.2 M



## **OPEX** growth in streaming

+€19.2 M





## **RADIO: LOWER REVENUE IMPACTING PROFITABILITY**



Decline in advertising revenues

Marketing and content investments financed by cost savings



#### H12024 PERFORMANCE

# PRODUCTION & AUDIOVISUAL RIGHTS: STRONG CINEMA BUSINESS





5.4M admissions in France vs. 1.5 M in H1 2023





2 M admissions

1.6 M admissions



# More than 9 M admissions

Biggest French film success to date in 2024\*





# DIVERSIFICATION: DECLINE IN BUSINESS, RELATED TO THE DECONSOLIDATION OF M6 DIGITAL SERVICES AND THE DOWNTURN IN THE PROPERTY MARKET



### **Discontinued operations**



Revenue impact of scope effect: €5.4 m

### **Continuing operations**

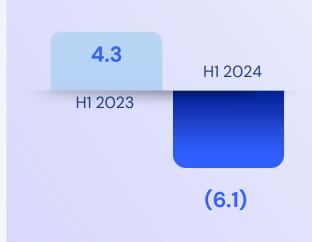


Performance was weaker over H1 due to a property market in crisis, with fewer transactions nationwide



## **EQUITY-ACCOUNTED ENTITIES**

Share of profit of joint ventures and associates (€ m)



Main equity- accounted entities	Business	Share of 2024 net profit	Comment
ER BEDROCK	Tech streaming	(3.7)	<ul> <li>Continued investment in tech</li> <li>€0.8m profit from SALTO liquidation</li> </ul>
QuickSign  Panorabanques.com Le comparateur de bonques  Global Savings Group	Digital marketing	(3.0)	<ul> <li>Improved operating margin (12.0% vs 8.8%)</li> <li>Cost of acquisition debt of Peppers.com</li> </ul>
serieclub **Academee miliboo  woo	Other operations	0.6	• Seed capital









# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

M6 Group	30 June 2024	30 June 2023	% change 2024 / 2023 (€ m)
Revenue	656.9	621.9	35.0
Other operating revenues	4.4	5.6	(1.2)
Total operating revenues	661.3	627.5	33.7
Materials and other operating expenses	(354.8)	(301.3)	(53.5)
Personnel costs (including profit sharing plan contributions)	(122.7)	(122.7)	(0.0)
Taxes and duties	(26.7)	(24.4)	(2.2)
Amortisation, depreciation and impairment charges (net of reversals)	(37.0)	(44.2)	7.1
Profit from recurring operations [EBITA]	120.1	135.0	(14.9)
Capital gains on disposal of subsidiaries	(0.0)	4.7	(4.7)
Operating income and expenses related to business combinations	(4.9)	(4.9)	(0.0)
Operating Profit [EBIT]	115.1	134.7	(19.6)
Net financial income/(expense)	9.8	4.5	5.3
Share of profit/(loss) of joint ventures and associates	(6.1)*	4.3	(10.4)*
Profit before tax	118.8	143.5	(24.7)
Income tax	(33.5)	(37.0)	3.5
Net profit for the period	85.3	106.5	(21.2)
Attributable to the Group	85.1	104.6	(19.5)
Attributable to non-controlling interests	0.2	1.9	(1.7)



## **CONDENSED BALANCE SHEET**

M6 Group	30 June 2024	31 December 2023	2024 / 2023 change (€ m)
Goodwill	287.9	287.9	-
Non-current assets	588.7	593.5	(4.9)
Current assets	795.1	724.9	70.2
Cash and cash equivalents	296.2	443.9	(147.7)
TOTAL ASSETS	1,967.9	2,050.3	(82.4)
Equity - Group share	1,236.0	1,305.1	(69.1)
Non-controlling interests	31.5	35.7	(4.2)
Non-current liabilities	156.9	162.4	(5.6)
Current liabilities	543.6	547.1 (3.6)	
TOTAL EQUITY AND LIABILITIES	1,967.9	2,050.3	(82.4)



## **CASH FLOW STATEMENT**

M6 Group	30 June 2024	30 June 2023	2024 / 2023 change (€ m)
Self-financing capacity from operations	169.4	180.3	(10.9)
Operating WCR movements	(76.4)	(23.2)	(53.2)
Income tax	(38.1)	(36.2)	(1.9)
Cash flow from operating activities	54.9	120.8	(66.0)
Cash flow from investment activities	(35.9)	(35.4)	(0.4)
Recurring items	(36.1)	(36.1)	(O.1)
Non-recurring items	0.3	0.6	(0.4)
Cash flow from financing activities	(166.8)	(154.6)	(12.2)
Dividends paid	(161.6)	(132.5)	(29.1)
Equity transactions	(0.3)	(5.6)	5.3
Contributions to joint venture current accounts	(2.5)	(12.1)	9.6
Lease repayments	(2.5)	(2.9)	0.3
Other	0.2	(1.4)	1.7
Translation effect on cash and cash equivalents	0.1	(0.6)	0.7
Net change in cash and cash equivalents	(147.7)	(69.8)	
Cash and cash equivalents - opening balance	443.9	374.8	69.1
Cash and cash equivalents – closing balance	296.2	305.0	(8.7)
Net cash and cash equivalents - closing balance	173.4	180.2	(6.9)





## **CSR INITIATIVES OVER FIRST HALF OF 2024**

40%

Female representation on the Executive Board



46

Journalists have completed the "Understanding and covering climate and environmental issues" training module Since December 2023

73%

of employees completed Climate Fresco training (vs 69% at 31/12/2023)

Trophée Or

given to the M6 Group Foundation as part of the "Talents!" award, in the Diversity and Inclusion category for the company discovery day







OUTLOOK



Continue investments under the 2024–2028 streaming plan



Strengthen the TV and radio schedules





Continue to invest in content production











